

## Latin America Practice

Stikeman Elliott is a dominant Canadian legal presence in Latin America, in particular Colombia, Brazil, Chile, Peru and Mexico. Historically, Stikeman Elliott focused on Canadian investment into Latin America. Today, reflecting the position of Canada as a target for a rapidly expanding Latin American economy and as a significant source of capital for energy and resource projects, the firm provides advice on a large number of significant north bound transactions from Latin America into Canada as well as capital market transactions for Latin American companies.

With an outstanding reputation in Canadian business law, the firm provides the two essential elements required to advise Latin American clients – professional expertise and a commercial and cultural understanding of Latin America. Our expertise extends to virtually every area of Canadian business law, particularly corporate finance, mergers and acquisitions, banking, taxation, technology, real estate, mining, forestry and energy law. Regulatory and government relations practices – notably in international trade and foreign investment – are also keys to success for Stikeman Elliott's international clients, who turn to the firm regularly for a wide array of corporate-commercial advice.

### Firm Profile

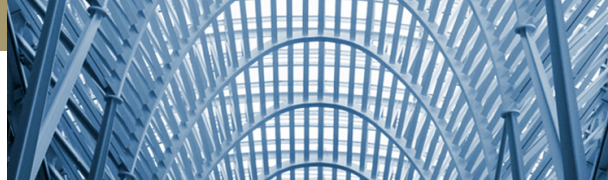
A national firm of more than 500 lawyers, Stikeman Elliott is recognized internationally for the sophistication of its business law practice, and was named **2011 Canadian Law Firm of the Year** by the International Financial Law Review. The firm frequently ranks as a top firm in domestic and international capital markets, M&A and corporate-commercial law by industry league tables and directories, and is widely regarded as a leader in business litigation. Located in Calgary, Toronto, Montréal, Ottawa and Vancouver, our Canadian offices are among the leading practices in their respective jurisdictions. Stikeman Elliott is also prominent internationally, with a longstanding presence in New York, London and Sydney and extensive experience not only in Latin America, but also China, South and Southeast Asia as well as in central and eastern Europe, the Caribbean and Africa. Stikeman Elliott's energy and resource practice spans the breadth of the Canadian oil and gas, electricity, renewable energy and mining industries and has a significant international dimension. The firm frequently represents Canadian companies seeking to invest worldwide and international investors looking to invest in Canadian assets.

### Firm Facts

Number of Lawyers: over 500

Offices: 8 (3 international)

Major practice areas: Energy, Mining, M&A, Corporate Finance & Securities, Competition & Foreign Investment, Tax, Banking, Corporate/Commercial, Business, Litigation (including class action defence), Real Estate, Insolvency & Restructuring, Structured Finance & Financial Products, Project Finance, Intellectual Property, Technology & Outsourcing, Insurance, Employment & Labour, Communications.



**"We wouldn't get business done without them. They're that good."**

IFLR1000 – CLIENT INTERVIEW

**IFLR | CANADIAN LAW FIRM  
OF THE YEAR – 2011**

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## LATIN AMERICA EXPERIENCE

**MEXICO**

**Levon Resources Ltd.**  
2011 C\$120M acquisition of Valley High Ventures Ltd.'s 49% interest in the Cordero Project

**Timmins Gold Corp.**  
2011 C\$63M secondary offering

**Torex Gold Resources Inc.**  
2010 C\$50M financing

**Kimber Resources Inc.**  
2010 C\$12.7M financing

**Baja Mining Corporation**  
2010 C\$184M financing

**First Majestic Silver Corp**  
2009 C\$21.2M financing  
2008 C\$45M financing

**Orko Silver Corp.**  
2009 joint venture with Pan-American Silver Corp.

**Silver Eagle Mines Inc.**  
2009 C\$5M acquisition of Excellon Resources Inc.

**Minefinders Corporation Ltd.**  
2009 C\$69.7M financing

**ECUADOR**

**Aurelian Resources Inc.**  
2008 C\$1.2B acquisition by Kinross Gold

**PERU**

**Rio Alto Mining Limited**  
2011 C\$57.5M private placement of common shares

**Trafigura Beheer B.V.**  
2011 disposition of interest in Andean America Gold

**Veraz Petroleum Ltd.**  
2010 C\$15M bought deal financing

**Hochschild Mining plc and Lake Shore Gold Corp.**  
2010 C\$392M financing

**Anvil Mining Limited and Trafigura Beheer B.V.**  
2009 US\$200M strategic investment by Trafigura and project loan facility made available to Anvil

**Iberian Minerals Corp. and Trafigura Beheer B.V.**  
2009 US\$21M bridge financing to Iberian by Trafigura

**ARGENTINA**

**Malbex Resources Inc.**  
2010 C\$11M financing

**Pluspetrol Resources Corporation**  
2009 C\$525M acquisition of Petro Andina Resources Inc.

**Minera Andes Inc.**  
2009 C\$23M financing

**Gran Tierra Energy Inc.**  
2007 listing on the TSX

**GUATEMALA**

**Tahoe Resources**  
2010 C\$348M initial public offering

**PANAMA**

**Korea Resources Corporation & LS Nikko Copper**  
2009 option agreement with Inmet Mining Corporation for a 20% interest in the Cobre Panama copper project

**NICARAGUA**

**B2Gold Corp.**  
2010 C\$25M financing  
2009 C\$28.75M financing

**COLOMBIA**

**C&C Energia Ltd.**  
2011 C\$100M bought deal equity offering  
2010 C\$100M initial public offering and secondary offering

**Gran Colombia Gold Corp and Medoro Resources Ltd.**  
2010 C\$200M joint venture regarding Frontino Gold Mines assets

**Suroco Energy Inc.**  
2009 acquisition of oil and gas interests  
2008 acquisition of NCT Corporacion Petrolera Latinoamericana S.L.

**Colombia Goldfields Ltd.**  
2008 US\$9.5M financing

**VENEZUELA**

**Crystallex International Corporation**  
2010 C\$50M financing  
2008 C\$69M financing

**Rusoro Mining Ltd.**  
2009 C\$100.2M offering of common shares  
2008 US\$80M strategic financing by Peter Hambro Mining plc

**BRAZIL**

**Mirabela Nickel Limited**  
2011 US\$395M offering of unsecured notes

**Rio Verde Minerals Corp.**  
2010 C\$20.8M financing

**Rio Novo Gold Inc.**  
2010 C\$40M initial public offering

**International Nickel Ventures**  
2007 C\$19.5M financing

**Peak Gold Ltd.**  
2007 C\$110.7M financing

**Companhia Vale do Rio Doce**  
2006 C\$19.9B acquisition of Inco Ltd.

**URUGUAY**

**Olivut Resources Ltd.**  
2011 option and earn-in with Latin American Minerals Inc.  
2009 option and earn-in with Orosur Mining Inc.

**CHILE**

**Magotteaux S.A.**  
2011 €500M sale to Sigdo Koppers S.A.

**Korea Resources Corporation**  
2011 US\$700M acquisition, together with Capstone Mining Corp., of Far West Mining

**Alberta Investment Management Corporation**  
2011 US\$887M acquisition of 50% interest of Autopista Central S.A. from Skanska, as Canadian counsel

**Atacama Pacific Gold Corporation**  
2010 C\$33M initial public offering of common shares

**Antofagasta Minerals/Duluth Metals Limited**  
2010 C\$77M acquisition of Franconia Minerals Corp.

**Andina Minerals Inc.**  
2009 C\$28.75M financing

**Metallica Resources, Inc.**  
2008 US\$1.6B merger of Metallica with New Gold Inc. and Peak Gold Inc.